

June Membership Analysis Report

GAT Constitutional Area 5 - China

GAT Area Leader: Wing-Kun Tam

July to June (12 months) Cumulative Results

| | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 1 | 3 | 9 | 11 | 77 |
| Cancelled Clubs | 43 | 9 | 7 | 9 | 10 |
| Charter Members | 610 | 738 | 879 | 630 | 2,255 |
| New Members | 336 | 6,021 | 3,286 | 4,720 | 7,809 |
| Drops | 7,981 | 6,736 | 6,784 | 5,444 | 6,204 |
| Net Gain | -6,276 | 1,208 | -1,689 | 680 | 4,935 |

June Only Results

| | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 1 | 1 | 0 | 4 | 30 |
| Cancelled Clubs | 0 | 1 | 4 | 5 | 4 |
| Charter Members | 331 | 174 | 186 | 157 | 703 |
| New Members | 36 | 56 | 226 | 243 | 775 |
| Drops | 6,853 | 5,312 | 5,590 | 4,415 | 5,229 |
| Net Gain | -6,115 | -4,747 | -4,883 | -3,807 | -3,230 |

Quarter 4 Results

| | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 1 | 1 | 3 | 5 | 45 |
| Cancelled Clubs | 1 | 0 | 4 | 1 | 5 |
| Charter Members | 425 | 328 | 343 | 246 | 1,177 |
| New Members | 50 | 1,100 | 532 | 873 | 1,810 |
| Drops | 7,086 | 5,695 | 5,968 | 4,757 | 5,486 |
| Net Gain | -6,126 | -3,750 | -4,726 | -3,325 | -1,856 |

July to June (12 months) Cumulative Results

GAT Group A - Area 5-China

GAT Group Leader: Min Ma

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|--------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 29 |
| | | Cancelled Clubs | 6 | 3 | 4 | 4 | 4 |
| | | Charter Members | 302 | 316 | 313 | 155 | 789 |
| | | New Members | 37 | 2,798 | 911 | 1,247 | 4,091 |
| | | Dropped Members | 3,615 | 3,085 | 2,715 | 2,189 | 2,580 |
| | | Net Gain | -2,868 | 523 | -1,094 | -434 | 2,734 |
| MD NA | Undistricted | New Clubs | 1 | 2 | 9 | 8 | 11 |
| | | Cancelled Clubs | 0 | 1 | 0 | 0 | 0 |
| | | Charter Members | 32 | 66 | 241 | 208 | 278 |
| | | New Members | 250 | 238 | 272 | 353 | 282 |
| | | Dropped Members | 443 | 369 | 342 | 477 | 545 |
| | | Net Gain | -122 | -25 | 196 | 108 | 66 |
| GAT Group Total | | New Clubs | 1 | 2 | 9 | 8 | 40 |
| | | Cancelled Clubs | 6 | 4 | 4 | 4 | 4 |
| | | Charter Members | 334 | 382 | 554 | 363 | 1,067 |
| | | New Members | 287 | 3,036 | 1,183 | 1,600 | 4,373 |
| | | Dropped Members | 4,058 | 3,454 | 3,057 | 2,666 | 3,125 |
| | | Net Gain | -2,990 | 498 | -898 | -326 | 2,800 |

June Only Results
GAT Group A - Area 5-China
GAT Group Leader: Min Ma

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 18 |
| | | Cancelled Clubs | 0 | 0 | 2 | 4 | 0 |
| | | Charter Members | 168 | 51 | 92 | 48 | 398 |
| | | New Members | 4 | 26 | 142 | 68 | 371 |
| | | Dropped Members | 3,245 | 2,552 | 2,203 | 1,873 | 2,385 |
| | | Net Gain | -2,903 | -2,322 | -1,836 | -1,649 | -1,357 |
| MD NA | Undistricted | New Clubs | 1 | 1 | 0 | 2 | 2 |
| | | Cancelled Clubs | 0 | 1 | 0 | 0 | 0 |
| | | Charter Members | 23 | 24 | 4 | 42 | 43 |
| | | New Members | 20 | 18 | 22 | 24 | 11 |
| | | Dropped Members | 179 | 167 | 152 | 281 | 314 |
| | | Net Gain | -127 | -121 | -123 | -213 | -255 |
| GAT Group Total | | New Clubs | 1 | 1 | 0 | 2 | 20 |
| | | Cancelled Club | 0 | 1 | 2 | 4 | 0 |
| | | Charter Members | 191 | 75 | 96 | 90 | 441 |
| | | New Members | 24 | 44 | 164 | 92 | 382 |
| | | Dropped Members | 3,424 | 2,719 | 2,355 | 2,154 | 2,699 |
| | | Net Gain | -3,030 | -2,443 | -1,959 | -1,862 | -1,612 |

Quarter 4 Results
GAT Group A - Area 5-China
GAT Group Leader: Min Ma

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 19 |
| | | Cancelled Clubs | 1 | -1 | 2 | 0 | 0 |
| | | Charter Members | 230 | 185 | 107 | 73 | 432 |
| | | New Members | 5 | 815 | 219 | 237 | 699 |
| | | Dropped Members | 3,400 | 2,814 | 2,468 | 1,953 | 2,430 |
| | | Net Gain | -2,898 | -1,531 | -1,986 | -1,498 | -1,022 |
| MD NA | Undistricted | New Clubs | 1 | 1 | 3 | 2 | 7 |
| | | Cancelled Clubs | 0 | 1 | 0 | 0 | 0 |
| | | Charter Members | 23 | 24 | 86 | 42 | 166 |
| | | New Members | 33 | 69 | 42 | 74 | 37 |
| | | Dropped Members | 200 | 214 | 170 | 317 | 335 |
| | | Net Gain | -135 | -116 | -36 | -196 | -109 |
| GAT Group Total | | New Clubs | 1 | 1 | 3 | 2 | 26 |
| | | Cancelled Club | 1 | 0 | 2 | 0 | 0 |
| | | Charter Members | 253 | 209 | 193 | 115 | 598 |
| | | New Members | 38 | 884 | 261 | 311 | 736 |
| | | Dropped Members | 3,600 | 3,028 | 2,638 | 2,270 | 2,765 |
| | | Net Gain | -3,033 | -1,647 | -2,022 | -1,694 | -1,131 |

July to June (12 months) Cumulative Results

GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|--------------------------|-------|------------------------|------------------|------------------|------------------|------------------|------------------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 2 | 21 |
| | | Cancelled Clubs | 8 | 3 | 0 | 4 | 0 |
| | | Charter Members | 136 | 157 | 123 | 132 | 718 |
| | | New Members | 33 | 1,672 | 919 | 1,373 | 1,841 |
| | | Dropped Members | 2,274 | 1,330 | 1,850 | 1,336 | 1,645 |
| | | Net Gain | -1,998 | 723 | -615 | 322 | 1,280 |
| GAT Group Total | | New Clubs | 0 | 0 | 0 | 2 | 21 |
| | | Cancelled Clubs | 8 | 3 | 0 | 4 | 0 |
| | | Charter Members | 136 | 157 | 123 | 132 | 718 |
| | | New Members | 33 | 1,672 | 919 | 1,373 | 1,841 |
| | | Dropped Members | 2,274 | 1,330 | 1,850 | 1,336 | 1,645 |
| | | Net Gain | -1,998 | 723 | -615 | 322 | 1,280 |

June Only Results
GAT Group B - Area 5-China
GAT Group Leader: Xiaoqin Liu

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|--------------------------|-------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 2 | 9 |
| | | Cancelled Clubs | 0 | 0 | 0 | 1 | 0 |
| | | Charter Members | 57 | 17 | 30 | 51 | 239 |
| | | New Members | 9 | 8 | 26 | 102 | 321 |
| | | Dropped Members | 1,969 | 1,115 | 1,633 | 1,179 | 1,357 |
| | | Net Gain | -1,848 | -1,051 | -1,524 | -999 | -644 |
| GAT Group Total | | New Clubs | 0 | 0 | 0 | 2 | 9 |
| | | Cancelled Club | 0 | 0 | 0 | 1 | 0 |
| | | Charter Members | 57 | 17 | 30 | 51 | 239 |
| | | New Members | 9 | 8 | 26 | 102 | 321 |
| | | Dropped Members | 1,969 | 1,115 | 1,633 | 1,179 | 1,357 |
| | | Net Gain | -1,848 | -1,051 | -1,524 | -999 | -644 |

Quarter 4 Results
GAT Group B - Area 5-China
GAT Group Leader: Xiaoqin Liu

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|--------------------------|-------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 2 | 12 |
| | | Cancelled Clubs | 0 | 0 | 0 | 1 | 0 |
| | | Charter Members | 81 | 29 | 54 | 72 | 384 |
| | | New Members | 9 | 160 | 205 | 416 | 761 |
| | | Dropped Members | 2,009 | 1,145 | 1,690 | 1,256 | 1,458 |
| | | Net Gain | -1,852 | -897 | -1,353 | -722 | -114 |
| GAT Group Total | | New Clubs | 0 | 0 | 0 | 2 | 12 |
| | | Cancelled Club | 0 | 0 | 0 | 1 | 0 |
| | | Charter Members | 81 | 29 | 54 | 72 | 384 |
| | | New Members | 9 | 160 | 205 | 416 | 761 |
| | | Dropped Members | 2,009 | 1,145 | 1,690 | 1,256 | 1,458 |
| | | Net Gain | -1,852 | -897 | -1,353 | -722 | -114 |

July to June (12 months) Cumulative Results

GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 15 |
| | | Cancelled Clubs | 27 | 1 | 2 | 1 | 1 |
| | | Charter Members | 140 | 175 | 169 | 112 | 445 |
| | | New Members | 13 | 1,308 | 1,176 | 1,703 | 1,575 |
| | | Dropped Members | 1,597 | 1,925 | 1,829 | 1,422 | 1,302 |
| | | Net Gain | -1,239 | -17 | -172 | 637 | 941 |
| MD NA | Undistricted | New Clubs | 0 | 1 | 0 | 1 | 1 |
| | | Cancelled Clubs | 2 | 1 | 1 | 0 | 5 |
| | | Charter Members | 0 | 24 | 33 | 23 | 25 |
| | | New Members | 3 | 5 | 8 | 44 | 20 |
| | | Dropped Members | 52 | 27 | 48 | 20 | 132 |
| | | Net Gain | -49 | 4 | -4 | 47 | -86 |
| GAT Group Total | | New Clubs | 0 | 1 | 0 | 1 | 16 |
| | | Cancelled Clubs | 29 | 2 | 3 | 1 | 6 |
| | | Charter Members | 140 | 199 | 202 | 135 | 470 |
| | | New Members | 16 | 1,313 | 1,184 | 1,747 | 1,595 |
| | | Dropped Members | 1,649 | 1,952 | 1,877 | 1,442 | 1,434 |
| | | Net Gain | -1,288 | -13 | -176 | 684 | 855 |

June Only Results
GAT Group C - Area 5-China
GAT Group Leader: Guo-Jun Zhang

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 1 |
| | | Cancelled Clubs | 0 | 0 | 2 | 0 | 0 |
| | | Charter Members | 83 | 82 | 60 | 16 | 23 |
| | | New Members | 3 | 4 | 36 | 47 | 71 |
| | | Dropped Members | 1,460 | 1,478 | 1,602 | 1,079 | 1,089 |
| | | Net Gain | -1,237 | -1,253 | -1,400 | -945 | -891 |
| MD NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 | 0 |
| | | Cancelled Clubs | 0 | 0 | 0 | 0 | 4 |
| | | Charter Members | 0 | 0 | 0 | 0 | 0 |
| | | New Members | 0 | 0 | 0 | 2 | 1 |
| | | Dropped Members | 0 | 0 | 0 | 3 | 84 |
| | | Net Gain | 0 | 0 | 0 | -1 | -83 |
| GAT Group Total | | New Clubs | 0 | 0 | 0 | 0 | 1 |
| | | Cancelled Club | 0 | 0 | 2 | 0 | 4 |
| | | Charter Members | 83 | 82 | 60 | 16 | 23 |
| | | New Members | 3 | 4 | 36 | 49 | 72 |
| | | Dropped Members | 1,460 | 1,478 | 1,602 | 1,082 | 1,173 |
| | | Net Gain | -1,237 | -1,253 | -1,400 | -946 | -974 |

Quarter 4 Results
GAT Group C - Area 5-China
GAT Group Leader: Guo-Jun Zhang

| | | | 2019-2020 | 2020-2021 | 2021-2022 | 2022-2023 | 2023-2024 |
|------------------------|--------------|------------------------|-----------|-----------|-----------|-----------|-----------|
| MD China Coun | China | New Clubs | 0 | 0 | 0 | 0 | 7 |
| | | Cancelled Clubs | 0 | 0 | 2 | 0 | 1 |
| | | Charter Members | 91 | 90 | 75 | 36 | 195 |
| | | New Members | 3 | 56 | 59 | 136 | 304 |
| | | Dropped Members | 1,472 | 1,522 | 1,638 | 1,216 | 1,166 |
| | | Net Gain | -1,236 | -1,206 | -1,379 | -927 | -523 |
| MD NA | Undistricted | New Clubs | 0 | 0 | 0 | 1 | 0 |
| | | Cancelled Clubs | 0 | 0 | 0 | 0 | 4 |
| | | Charter Members | 0 | 0 | 21 | 23 | 0 |
| | | New Members | 0 | 0 | 7 | 10 | 9 |
| | | Dropped Members | 5 | 0 | 2 | 15 | 97 |
| | | Net Gain | -5 | 0 | 28 | 18 | -88 |
| GAT Group Total | | New Clubs | 0 | 0 | 0 | 1 | 7 |
| | | Cancelled Club | 0 | 0 | 2 | 0 | 5 |
| | | Charter Members | 91 | 90 | 96 | 59 | 195 |
| | | New Members | 3 | 56 | 66 | 146 | 313 |
| | | Dropped Members | 1,477 | 1,522 | 1,640 | 1,231 | 1,263 |
| | | Net Gain | -1,241 | -1,206 | -1,351 | -909 | -611 |